



When I Listen, Why Don't I Hear?

A Practical Workshop on How to Listen More Effectively

Has anyone ever told you:

“You didn't follow what we were talking about!”

“I wish you would pay more attention!”

“Forget about it. You never listen anyway!”

Be prepared to put those worrisome statements behind you with what you will learn and practice at this Listening Skills Workshop!!!

Learn skills that will enable you to –

- ✓ **Be highly regarded** as someone who cares about others
- ✓ **Build a reputation** as a great conversationalist
- ✓ **Avoid the embarrassment** of not knowing what's going on in a conversation
- ✓ **Be noticed** as competent and intelligent
- ✓ **Be more influential** because people listen to those who listen to them!

In this fun workshop, you will gain insights about your listening style. You will learn to recognize and diminish five obstacles to effective listening and learn eight habits for better listening. You will also learn how to make it easier for others – family, friends, and co-workers – to listen to you. So replace complaints from others with compliments. Listening well is one of the most powerful ways to make friends and influence people!

Register TODAY for the next Listening Skills Workshop.

Advanced registration required. See enclosed registration form for details.

For more information, **Call 717-728-2203** or visit www.dr dilip.com

What some participants say:

“I liked the ideas given regarding (listening with) co-workers. The quiz and listening self-evaluation were very eye-opening and helpful. Very easy to understand. Interesting approach!”

Shannon Rohner, Admissions Counselor

“Very worthwhile! Served as a reminder of the importance of listening to ensure effective communication. Very impressive! Thanks, Dr. D!”

Matthew Lane, Communications Specialist

“Excellent; related on our level; clear, real examples all can relate to.”

Linda Buffington, Executive Assistant/Editor

“(This) refresher of listening skills should be done at least once a year. Excellent! I really enjoy listening to Dr. Dilip.”

Sandy Lancaster, Office Manager

“I learned I am not an effective listener and how I can change that. I realized what interruptions occur in my personal & work life that can be improved upon. Very interesting and informative!”

Heather Doyle

“I need to drastically improve my listening – that is the most important part of my job & this seminar has helped me to realize where I need more improvement and how to do that. Excellent!! Thank you for presenting on this very important topic.”

Kelly Fox, Financial Planning Coordinator

“Excellent. Dilip speaks at a level and with a skill that puts the attendees at ease, therefore making them more receptive to content. (I should) continue to practice (listening skills) I possess and enact those I don't.”

Robyn Holder, Marketing Assistant

About the Presenter

Dilip Abayasekara, Ph.D., owner of Speaker Services Unlimited, is Pennsylvania’s only Accredited Speaker (Toastmasters International’s designation for professional-level speaking skills) and is a highly experienced speech coach. He is a sought-after keynote speaker and seminar presenter and has presented communication workshops to business professionals, educators, scientists, engineers, health care practitioners, sales people, college & high school students, clergy, human resources specialists, and retirees. His mission, as a communication expert, is to help people discover and claim their own gifts and potential.

LISTENING SKILLS WORKSHOP

Tuesday, June 20

9:00 A.M. – 12 noon.

Fee: \$150.00 (includes book on speaking skills and Dr. Dilip’s book, *The Path of the Genie!*)

\$10 discount per person for groups of 5 or more!

LIMITED SEATING REGISTER TODAY!

MONEY BACK GUARANTEE

If, at the end of the workshop, you are not satisfied with it, you will be refunded your entire fee. The two books are yours to keep!

DIRECTIONS TO THE ATEC BUILDING at CENTRAL PENNSYLVANIA COLLEGE

Take I-81 to exit 65 towards Enola. Go South one half mile from the exit on Routes 11/15. Turn right at the traffic light onto Valley Road. Travel a half-mile or so. Central Penn is on the left, large building by the flagpole. Visitors may park in front of the building via a left turn at the adjoining traffic light on B Street or across the street from this location.

The workshop will be held in Room 200 of Central Pennsylvania College’s ATEC Building, which is at the corner of Valley Road and B Street.

-----REGISTRATION FORM (Must be received at least 1 day before workshop) -----

_____ I will attend the Listening Skills Workshop (\$150.00)

Name _____ Phone (_____) _____

Address _____

_____ (City)

_____ (Zip Code)

If paying by credit card,
Type of card (circle one): VISA, MasterCard, Discover

Card Number: _____

Expiration Date: _____

Card Security Code (last 3 numbers on back of card) _____

Billing address of card holder _____

**If paying by credit card, please fax completed form to 717-728-2296
Please make check or money order payable to Dr. Dilip Abayasekara and mail it to
SPEAKER SERVICES UNLIMITED, P.O. Box 405, Enola, PA 17025**